

wired style revolution

Here's a quick overview of
you and your

I wiring! >



If you scored the highest in I wired characteristics you are:

Awesome at speaking persuasively and creating enthusiasm.

You have a strong need for people to recognize or approve of you. Now this isn't always a negative thing! You typically seek to connect with people by feeling their approval.

You are most comfortable with people who like you and enjoy your enthusiasm and zest for life.

In relationships:

You enjoy and seek out relationships that offer approval, acceptance and attention. The problem is that not everyone enjoys or appreciates your fun loving style so there are some people you will seek approval from that will not give it easily or not give it at all. Yet there are others that really love your fun loving charming spirit. They are drawn to your natural enthusiasm. They love your optimism and the way you bring a group together.

Each day, there is one thing that seems to influence most of the decisions you make, and that is what will be the most enjoyable. Your desire for fun at times can override what might be a better decision. Now that you are aware of this, you can do a self check to be sure decisions you are making are really right, not just to offer a popular experience.

Your personality is magnetic. People are drawn to your ability to tell a story or a joke. In most social situations, you tend to be the one keeping the fun going.

You make friends easily and are gifted at making the initial contact with people. A bit of a chameleon, you change to adapt to a group as long as you are having fun!

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MAGNETIC.

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story or a joke.

Your I wired style means that you have the strength of encouraging others. You are gifted at swooping in to try and cheer someone else up. Best of all, you do this in a fun, light way that uplifts the environment.

You have the most difficulty when you are in a situation where you are not having any fun and you are isolated from others.

One way you can do a 'self check' to see if you are stressed, is to see if your strength of talking is going into hyper-mode or if you are not filtering at all . . . just rambling. That is a good signal that you may need to slow down and unwind.

Your ability to verbally influence others is indeed your strength and your charm and quick wit is a force of energy for your ability to exert influence.

You are prone to lose focus or follow the next 'shiny object' so when things start to become boring, you tend to add your own mark or flair.

Now let's talk relationship, once you begin dating, here's some quick relationship advice:

Let the other person do some talking!

That's right, your spirited ability to carry a conversation is great but you have to learn to leave room for the other person to talk. This is the area that disrupts many friendships of your I wired style.

One key part of developing meaningful relationships is valuing what the other person thinks and feels and the only way to know for sure is to ask them and give them time and space to respond. Be sure to leave room for the other person to shine so you can enter a healthy relationship, one where you each bring the very best of yourselves into a relationship.

Here are some of the key I strengths:

- ▶ *Outgoing*
- ▶ *Volunteers for jobs*
- ▶ *Makes friends easily*
- ▶ *Emotional*
- ▶ *Inspirational*
- ▶ *High energy*
- ▶ *Creative*
- ▶ *Good speaker*

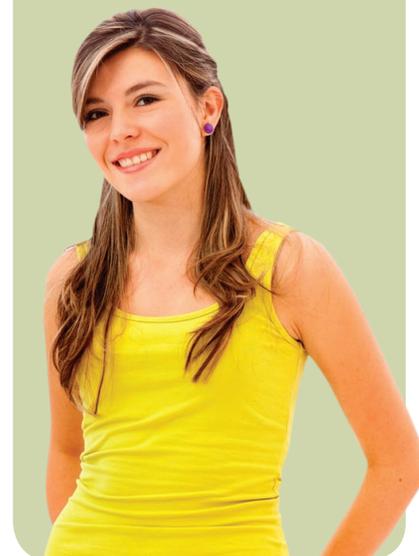


Umm . . . there is no easy way to tell you this my I wired friend but you lack self-discipline. This is an area you need to keep in check and work hard to neutralize this fact.

What upsets you the most is being alone or not being able to talk or express yourself.

At school, teachers likely tell you that you are too talkative or disorganized but you do well on group projects.

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Great stuff about I's:

You have the ability to easily remember who was there, what they were doing, how they looked and more. If it comes to people and experiences, you remember well.

I wired styles are not shy and are great at performance arts.

Living in the present moment, you are sincere and childlike even at 90!

As a leader you have the ability to excite and motivate a group but because you can become easily distracted you need to develop some ways to manage your calendar, your priority and your productivity.



Quick Tips

If you are a



You can best connect with



Going right to the bottom line with the D. Stay focused and cut the small talk. Make sure to stress results.



The social talk will be fun, but if you are looking to get something accomplished, stay focused on your mutual task.



Don't come on too strong or in an overly friendly fashion without earning their trust. Your connection needs to be people-focused offering support.



Don't waste their time with idle silly chitchat. Focus on providing them with the facts. Put yourself in the C's shoes and give them the details they need.

By

When you are connecting with others keep these pointers in mind so you can connect successfully . . .

Optimal Ways to Connect With Each Style:



- ▶ Go right to the bottom line.
- ▶ Keep it short and specific.
- ▶ Stay logical, not emotional.
- ▶ State the action you want from the D.



- ▶ Keep it friendly.
- ▶ Allow some social interaction.
- ▶ Allow the I's to express their ideas.
- ▶ Focus on their accomplishments.



- ▶ Be clear in your communication and carefully explain how things will get done.
- ▶ Demonstrate patience and support with the S.
- ▶ Explain their contribution and provide support and follow-up as needed.
- ▶ Be collaborative and non-threatening.



- ▶ Tell them *Why*.
- ▶ Be very specific with the information you provide, and offer it with patience.
- ▶ If you want action, provide the benefits and risks surrounding action.
- ▶ At the wrap-up of any communication, clearly review the key point you made.

So how do you **ROCK THE WORLD?**

Well you harness your strengths and use them well.
So look at ways you can use the strengths outlined here
and work on the areas for growth mentioned as well.

So here's the bottom line:

You are motivated by:

- ▶ *Attention*
- ▶ *Affection*
- ▶ *Approval*

You work best in an environment where you:

- ▶ *Are with others*
- ▶ *Can express your self*
- ▶ *Are in an environment that is light and fun*

Use these as a guideline
in developing ideas for
your future career.

You respond well to a leader who:

- ▶ *Recognizes you*
- ▶ *Accepts you*
- ▶ *Gives you a chance to speak*

Here are the best things you can do to maximize your strengths:

- ▶ *Plan variety into each day*
- ▶ *Seek a job or have a hobby that can give you a sense of recognition*
- ▶ *Use your incredible imagination*
- ▶ *Use your ability to bounce back quickly to help you to recalibrate a plan and move forward*
- ▶ *Find ways that you can use your ability to connect and inspire people*



To get along better with your parents,
understand that they aren't merely
trying to keep you from having
fun, but rather they are focused
on helping you to develop better
organization and focus skills.

Finally, here is a list of careers that utilize your strengths really well. Remember this does not mean that if it's not on this list you can't do or if it is on this list you should, this is merely a guideline of the types of careers that use and need your strengths!

- | | |
|------------------------|---------------------------|
| Actor/Actress | Public Relations Director |
| Airline Attendant | Public Speaker |
| Broadcasters | Radio Personalities |
| Car Salesman | Reporters |
| Coaches | Salespeople |
| Comedians | Speakers |
| Entertainers | Storytellers |
| Master of Ceremony | Teachers |
| Meeting Planners | Telemarketers |
| Peace Corps Volunteers | Telephone Operators |
| Performers | Travel Agents |
| Politicians | Wedding Consultants |



So now go **ROCK YOUR STRENGTHS!**

